

# Information exchange and the robustness of organizational networks

Peter Sheridan Dodds\*<sup>†</sup>, Duncan J. Watts\*\*<sup>‡§</sup>, and Charles F. Sabel<sup>¶</sup>

\*Institute for Social and Economic Research and Policy, Columbia University, 420 W. 118th Street, New York, NY 10027; <sup>‡</sup>Department of Sociology, Columbia University, 2960 Broadway, New York, NY 10027; <sup>§</sup>Santa Fe Institute; 1399 Hyde Park Road, Santa Fe, NM 87501; and <sup>¶</sup>Columbia Law School, Columbia University, 435 W. 116th Street, New York, NY 10027

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**The dynamics of information exchange is an important but understudied aspect of collective communication, coordination, and problem solving in a wide range of distributed systems, both physical (e.g., the Internet) and social (e.g., business firms). In this paper, we introduce a model of organizational networks according to which links are added incrementally to a hierarchical backbone and test the resulting networks under variable conditions of information exchange. Our main result is the identification of a class of multiscale networks that reduce, over a wide range of environments, the likelihood that individual nodes will suffer congestion-related failure and that the network as a whole will disintegrate when failures do occur. We call this dual robustness property of multiscale networks “ultrarobustness.” Furthermore, we find that multiscale networks attain most of their robustness with surprisingly few link additions, suggesting that ultrarobust organizational networks can be generated in an efficient and scalable manner. Our results are directly relevant to the relief of congestion in communication networks and also more broadly to activities, like distributed problem solving, that require individuals to exchange information in an unpredictable manner.**

Information exchange is central to the performance of a wide range of networked systems, including infrastructures such as the Internet (1), airline, postal, and transportation networks, as well as peer-to-peer file sharing systems, communication networks, and organizations such as public bureaucracies (2, 3) and business firms (4, 5). Despite considerable recent exploration of the structure of real-world networks (6–8) and a long established organizational complexity literature in sociology (9–11), the dynamics of information exchange in networks has attracted limited attention (12, 13). In this paper, we introduce a model of what we call “organizational networks,” networks whose purpose is to organize and coordinate the decentralized exchange of information. In focusing on information exchange, our general aim is to construct a framework for exploring organizational robustness with respect to a range of environmental stresses.

The topic of optimal organizational architecture has long been of concern to economists (4, 14–17), but their emphasis has been on efficiency rather than robustness. As a result, the economics literature on organizations has focused almost exclusively on multilevel hierarchies: acyclic, undirected branching networks that originate at a single root node and descend through a series of levels or ranks to their terminal leaf nodes. By connecting  $N$  nodes together with the minimum required number of  $N - 1$  links and creating a chain of command that is only  $L \propto \log N$  links in depth, hierarchies are almost as efficient as possible. Unlike hub-and-spoke networks (a special case of a hierarchy with a single subordinate level), multilevel hierarchies require each node to interact directly with, on average, only  $b$  other nodes, where  $b \ll N$  and is generally called the “span of control.” Hierarchies are therefore attractive, scalable architectures whenever individual capacity is bounded (e.g., managers in business firms) or else not easily augmented (e.g., terminals in airline networks). Numerous variations on this basic argument have been invoked to justify the optimality of hierarchical organiza-

tional networks for exerting control (2, 14, 18), performing decentralized computations (4), distributing processing load (16), making decisions (15), and accumulating knowledge (17).

However, a critical, and often unstated, assumption of this line of investigation is that the organization’s task is decomposable into simpler subtasks, such that each subtask can be completed independently and therefore in parallel with others (19). Radner (4), for example, analyzes the case of summing a set of integers, a linearly associative task that is trivially decomposable. In contrast, most modern business firms and public bureaucracies face problems that are not only large and multifaceted but also ambiguous: objectives are specified approximately and typically change on the same time scale as production itself, often in light of knowledge gained through the very process of implementing a solution (9). As a result, problem solving is almost always a collective activity (20), embodied in strategies such as mutual monitoring (21, 22) and simultaneous design (23) in which initial designs or solutions are regularly adjusted on the basis of information-rich collaboration between individuals, teams, departments, and even different organizations.

Under these circumstances, the chief problem facing an organization is not efficiency, understood roughly as being maximized by minimizing the number of costly links needed to support a defined burden. Rather, the challenge is robustness: on the one hand, protecting individual nodes from being overtaxed by the direct and indirect effects of changing and unpredictable patterns of collaboration; and on the other hand, protecting the organization as a whole from disintegration in cases where individual failures occur regardless. More specifically, when task definitions are ambiguous, individual collaborators will often exchange information with other problem solvers (10), if only to ask after and obtain information about potential partners or to keep abreast of design changes relevant to their immediate task. In cases where the information is exchanged indirectly (e.g., via a superior), the relevant intermediaries incur an information processing burden. The burden imposed by any single coordinating message may be small, but high rates of message passing in combination with concentration of traffic will tend to overload key nodes. An analogous problem arises in other kinds of organizational networks, such as the Internet, airline networks, or the postal system, which must redistribute information, personnel, or materials while simultaneously minimizing the likelihood of overload. Organizational networks that minimize the probabilities of such failures exhibit what we call “congestion robustness.”

In addition to resisting failure at the level of individual nodes, contemporary organizational networks must continue to function even when individual elements do fail. The Internet, for example, suffers little performance loss in the event that individual routers fail. Business firms can display remarkable resilience with respect to (seemingly) catastrophic breakdowns in their supply chains (20), involving loss of key component pro-

<sup>†</sup>To whom correspondence should be addressed. E-mail: peter.dodds@columbia.edu.









