Before proving that Nash equilibria in mixed strategies exist, we need a theorem that a fundamental component of many equilibrium existence proofs.

## 1. Brouwer Fixed Point Theorem

BROUWER FIXED POINT THEOREM. Let  $S \subset \mathbb{R}^n$  be convex and compact. If  $T: S \to S$  is continuous, then there exists a fixed point. I.e., there exists  $x^* \in S$  such that  $T(x^*) = x^*$ .

ONE-DIMENSIONAL CASE. I won't prove the general case. However, the one-dimensional case is much easier. We saw a diagrammatic argument in class. Here is the proof. When n = 1, the only compact and convex sets are closed intervals [a, b]. Let  $T: [a, b] \to [a, b]$ . If T(a) = a or T(b) = b, we are done. Now suppose T(a) > a and T(b) < b. Consider g(x) = T(x) - x. Then g(a) > 0 and g(b) < 0. The function g is continuous because T is continuous. The Intermediate Value Theorem (from calculus) tells us that there is some  $x^*$ ,  $a < x^* < b$ , where  $g(x^*) = 0$ . This  $x^*$  is the required fixed point.  $\Box$ 

## 2. Existence of Nash Equilibrium

Consider a two-person finite game in strategic form. Label the strategies of player 1 by  $1, 2, \ldots, m$  and label player two's strategies by  $1, 2, \ldots, n$ . Define the k-simplex by  $\Delta_k = \{x \in \mathbb{R}^{k+1}_+ : \sum_{i=1}^{k+1} x_i = 1\}$ . We can regard any mixed strategy of player one as a point  $\Delta_{m-1}$  and any mixed strategy of player two as a point in  $\Delta_{n-1}$ . The payoff functions are defined on  $S = \Delta_{m-1} \times \Delta_{n-1}$ , which is the product of the strategy sets.

Given strategies  $p \in \Delta_{m-1}$  and  $q \in \Delta_{n-1}$ , the expected payoff are  $Eu_{\ell}(p,q) = \sum_{i=1}^{m} \sum_{j=1}^{n} p_i q_j u_{\ell}(i,j)$ . We define matrices A and B by  $a_{ij} = u_1(i,j)$  and  $b_{ij} = u_2(i,j)$ . The expected payoffs can then be written  $Eu_1(p,q) = p'Aq$  and  $Eu_2(p,q) = p'Bq$  where p and q are regarded as column vectors and the prime denotes transpose.

We will denote the i<sup>th</sup> column of A by  $A_i$  and the j<sup>th</sup> row of B by  $B_j$ . Thus  $A_i q$  gives the expected payoff to player one when playing the pure strategy *i* against player two's mixed strategy *q*. Similarly,  $p'B_j$  gives the expected payoff to player two when playing the pure strategy *j* against player one's mixed strategy *p*.

THEOREM 1. Every two-person finite game has a Nash equilibrium in mixed strategies.

PROOF. Define  $c_i(p,q) = \max\{A_iq - p'Aq, 0\}$  for i = 1, ..., m and  $d_j(p,q) = \max\{p'B_j - p'Bq, 0\}$  for j = 1, ..., n. Thus  $c_i$  and  $d_j$  represent the gain (if any) from switching to the pure strategy i (j) from the mixed strategy p (q).

Now define functions

$$P_{i}(p,q) = \frac{p_{i} + c_{i}(p,q)}{1 + \sum_{k=1}^{m} c_{k}(p,q)}$$
$$Q_{j}(p,q) = \frac{q_{j} + d_{j}(p,q)}{1 + \sum_{k=1}^{n} d_{j}(p,q)}$$

Since  $A_i q - p' A q$  and  $p' B_j - p' B q$  are linear functions, they are continuous. Moreover, the maximum of two continuous functions is continuous, which implies both  $c_i$  and  $d_j$  are continuous. Finally, both numerator and denominator of  $P_i$  and  $Q_i$  are continuous and the denominator is strictly positive. It follows that  $P_i$  and  $Q_i$  are continuous.

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Furthermore,

$$\sum_{i=1}^{m} P_i(p,q) = \frac{\sum_{i=1}^{m} p_i + \sum_{i=1}^{m} c_i(p,q)}{1 + \sum_{k=1}^{m} c_k(p,q)} = \frac{1 + \sum_{k=1}^{m} c_k(p,q)}{1 + \sum_{k=1}^{m} c_k(p,q)} = 1$$

which means  $P \in \Delta_{m-1}$ . Similarly,  $\sum_{j=1}^{n} Q_j(p,q) = 1$  and so  $Q \in \Delta_{n-1}$ . Define the function  $T, T: \Delta_{m-1} \times \Delta_{n-1} \to \Delta_{m-1} \times \Delta_{n-1}$  by T(p,q) = (P(p,q), Q(p,q)). Note that T is continuous.

Moreover,  $S = \Delta_{m-1} \times \Delta_{n-1}$  is compact and convex. The Brouwer Fixed Point Theorem yields  $(p^*, q^*) \in \Delta_{m-1} \times \Delta_{n-1}$  such that  $T(p^*, q^*) = (p^*, q^*)$ . Let  $u_1^* = p^{*'}Aq^*$  be player one's expected utility at  $(p^*, q^*)$ .

I claim that:  $\sum_{k=1}^{m} c_k(p^*, q^*) = 0$  Suppose the claim is false. Then  $\sum_{k=1}^{m} c_k(p^*, q^*) > 0$ .

Because  $(p^*, q^*)$  is a fixed point,

$$p_i^* = \frac{p_i^* + c_i(p^*, q^*)}{1 + \sum_{k=1}^m c_k(p^*, q^*)}$$

for every *i*. Clearing the fraction and cancelling  $p_i^*$  yields  $p_i^* [\sum_k c_k(p^*, q^*)] = c_i(p^*, q^*)$ . Thus  $p_i^* = 0$  whenever  $c_i(p^*, q^*) = 0$ .

Let  $I = \{i : p_i^* > 0\}$ . Note that  $I \neq \emptyset$  because  $\sum_i p_i^* = 1$ . By the previous paragraph,  $I \subset \{i : c_i(p^*, q^*) > 0\}$ . Finally, the definition of I implies  $\sum_{i=1}^m p_i^* = \sum_{i \in I} p_i^* = 1$ .

For  $i \in I$ ,  $c_i(p^*, q^*) > 0$  which means  $A_i q^* > u_1^*$ . Multiplying by  $p_i^* > 0$  yields  $p_i^* A_i q^* > p_i^* u_1^*$ . Summing over  $i \in I$  yields

$$u_1^* = \sum_{i=1}^m p_i^* A_i q^* \ge \sum_{i \in I} p_i^* A_i q^* > (\sum_{i \in I} p_i^*) u_1^* = u_1^*.$$

But this is a contradiction, which means our supposition that  $\sum_{k=1}^{m} c_k(p^*, q^*) > 0$  must be false. This establishes our claim.

Since  $\sum_{k=1}^{m} c_k(p^*, q^*) = 0$ ,  $c_i(p^*, q^*) = 0$  for every i = 1, ..., m. Expanding  $c_i$  yields  $A_i q^* \le u_1^*$ . Let  $p \in \Delta_{m-1}$ . Then  $p'Aq^* = \sum_i p_i A_i q^* \le (\sum_i p_i)u_1^* = u_1^*$ . In other words,  $p^*$  is a best response to  $q^*$ . A similar argument shows that  $q^*$  is a best response to  $p^*$ . Since  $p^*$  and  $q^*$  are mutual best responses, we have a Nash equilibrium.  $\Box$